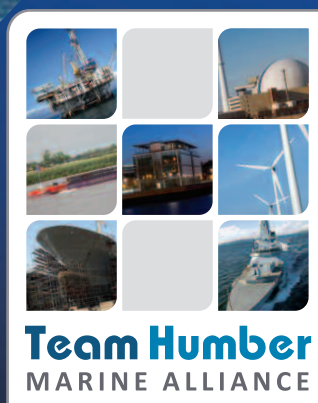
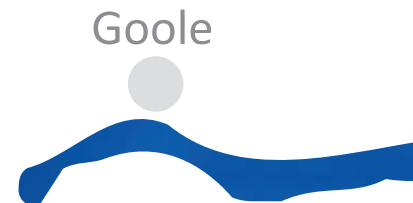
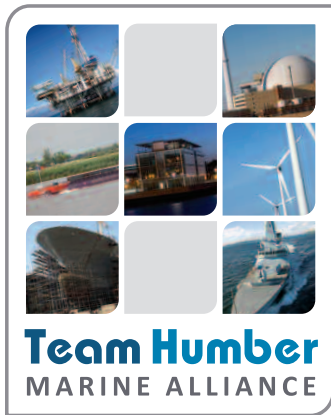


Defence and security

The industry's effective and reliable supply chain partner, with innovation at its core





Strength in Numbers

Team Humber Marine Alliance is a collaboration of expertise and experience made up of more than 80 companies from around the Humber region.

Capitalising on the Humber estuary's natural assets and its position as the largest ports complex in the UK, members of Team Humber Marine Alliance have come together to provide a comprehensive supply chain to the global defence industry.

Team Humber Marine Alliance has great collective capability, is highly competitive and offers customers a single access point to a broad range of skills from companies that employ industry leading technology and training.

Evolving some 16 years ago, the Alliance has recently gained the financial support of the regional development agency, Yorkshire Forward. This is set against a backdrop of sustained partnership working between experts in the private and public sectors to promote the Humber as a centre for support services to the global defence and security industry.

Members offer a range of services including fabrication and assembly, port and portside services, vessel operation and maintenance, construction, shipbuilding and ship repair, logistics, design and consultancy and operational support.

Working successfully in a number of other key sectors, including commercial shipping, renewables, offshore, inland waterways and nuclear energy, Team Humber Marine Alliance has become a recognised brand in the defence and security industry.

All members have gained individual respect in their field, and by focusing and channelling their combined skills, they can offer access to a seamless supply of first-rate products and services.



'Winning a contract with the Aircraft Carrier Alliance demonstrates the esteem in which Team Humber Marine Alliance members are held by defence industry professionals'

Chris Towne
Managing Director
Towne Lifting and Testing
Team Humber Marine Alliance member



Hull

HUMBER
BRIDGE

Immingham



HUMBERSIDE
AIRPORT

Grimsby

GOTHENBURG/STOCKHOLM

HAMBURG

ROTTERDAM

A well-established trading hub for the UK and global defence and security industries

Fabrication & assembly

Marine doors/hatches and deck machinery
Armour plating
Metal containers
Specialist coatings

Shipbuilding/ship repair

Construction and repair of offshore platforms
Rigging ship repair
Ships surveys
Towages and salvage training

Logistics

Transportation
Storage
Onshore/offshore supply chains
Document management
Port and portside services

Electrical

Marine electrics and electrical communication
Instrumentation
Electrical components

Marine Services

Marine architects
Marine consultants
Marine engineering

Engineering

Valves
Hydraulics

Construction

New build
Facilities management
Environmental services



TONY NICHOLSON
FAIRBURNS GROUP



Fairburns Group, a Team Humber Marine Alliance member, recently won a contract with a prime contractor to supply the Royal Navy with specialist control panels

Tony Nicholson of Fairburns Group, above right, with Commander Wayne Shirley of UK Trade and Investment's Defence and Security Organisation

Meeting the demands of the global defence and security marketplace

Acknowledging the vital role played by industry in the development and support of military capability, Team Humber Marine Alliance goes from strength to strength.

It is harnessing the potential of companies in the Humber region to make a major contribution to the UK's defence requirements by participating in multi-billion pound procurement contracts. The Alliance is ideally placed to do so, as the capabilities provided by individual members are strengthened by the collective expertise of the consortium.

Embracing and developing its membership of SMEs and supply chain companies, Team Humber Marine Alliance offers competitive, flexible and innovative products and services from businesses that are able to respond to rapidly changing military needs.

Members have collaborated to provide a strong proposition, based on value for money, unrivalled skills and supply chain capabilities, originating from the region's advantageous geographical position and maritime tradition.

Members already supply the defence industry worldwide, and are able to do so, either directly with the Ministry of Defence through its Defence Support Group, or by working in partnership with major contractors that supply Defence Equipment and Support (DE&S), which has been set up to supply the UK's Armed Forces.

Members can also support Defence Estates in the maintenance, refurbishment and restitution of the UK Defence Estates and Defence Training Areas through the MoD's Framework Prime Contractors.

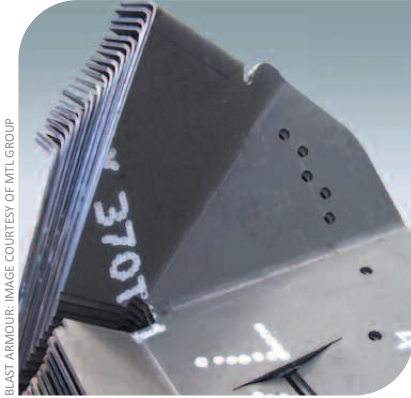
Partners can be confident that the companies in the Alliance are at the forefront of their respective industries, have high-level public sector support, up-to-the-minute IT systems and skills training.

Recently our members have gained contracts to: provide laser cut and fabricated armour for military vehicles; supply lifting and testing equipment for aircraft carriers; supply nuclear, biological and chemical-proof dampers to the French Navy and for the supply and repair of valves for the MoD. Members have in the past built ships for the Auxiliary fleet.

Collectively, we ensure that the Humber is a most comprehensively resourced estuary.



IMAGE COURTESY OF BAE SYSTEMS



BLAST ARMOUR: IMAGE COURTESY OF MTL GROUP



'The Humber has a very strong construction sector and companies within the Alliance would make ideal partners in the maintenance and restitution of Defence Estates'

Craig Swales
Commercial Manager
Hall Construction Group



20M BEVEL LASER: IMAGE COURTESY OF MTL GROUP

The perfect partner on the ground

The Humber estuary is home to some of the UK's finest construction companies poised to support the Armed Forces, from Camp Bastion to garrisons in homeland UK or aboard. The Alliance prides itself on its members' outstanding technical skills and professionalism and is the perfect partner to assist Defence Estates regional prime contractors in facilities management and maintenance of the Defence Estate.

Whether for a standalone or a functional prime contract, the Alliance can deliver second to none performance combining the highest technical and health and safety standards with the principles of sustainable development. As a regional infrastructure service provider, the Alliance is ready to deliver a complete range of services to overseas locations with its skilled, reliable workforce.

Capabilities of Team Humber Marine Alliance members include:

Fabrication and Assembly

With an industrial shipbuilding heritage that is second to none, Alliance members have exploited their capabilities and moved into the land and air environments delivering first class products that are utilised across the Armed Forces.

Shipbuilding and Ship Repair

The Alliance delivers total solutions ranging from the construction of new vessels to the conversion and refit of existing ships.

Deployment and Urgent Operational Requirements (UORs)

An excellent transport infrastructure ensures that products are easily exported across the globe to customers' requirements, often to UORs or to challenging environments.

Operational Support and Logistics

Alliance members can support the MoD, their global partners and UK prime contractors in demanding environments, utilising their excellent track record in the challenging oil, gas and offshore industries.

Design and Consultancy

Members design and deliver total solutions to meet the MoDs requirements. Agile and responsive, the Alliance can support a prime contractor or original equipment manufacturer to enhance the final supply chain.

Innovation at all levels

The defence and security sector in the Humber region is supported by expert research and academic institutions. Building on the region's maritime heritage, it delivers innovative solutions and remains at the forefront of emerging technologies. Already a leader in the region's renewable energy sector, the Alliance is using the latest technology to constantly improve supply chain performance.



Hull's Alexandra Dock, part of the Humber ports complex

Goole, Grimsby, Immingham and Hull form the fourth largest trading estuary in Europe



The ports

The Humber ports are uniquely placed to support the growth of defence and security projects.

Between them, Goole, Grimsby, Immingham and Hull form the fourth largest trading estuary in Europe and the UK's busiest, handling 16 per cent of the country's seaborne trade. They are a vital part of the region's economy, employing 47,000 people, both directly and indirectly.

Strategically, the Humber is well positioned with 40 million people and 75 per cent of the UK's manufacturing base within a four-hour drive. Approximately 200 miles from Rotterdam and Zeebrugge, the Humber provides a gateway into the heart of the European defence and security industry with easy access to all the major ports. It handles a diverse energy mix and has facilities of strategic importance to the UK's energy supply infrastructure.

The ports have good connections by rail and air, and extensive, modern facilities that are continually attracting inward infrastructure investment and are optimally placed for future growth.

Busy, established and fully equipped, these commercial and industrial marine centres offer value-added services to the

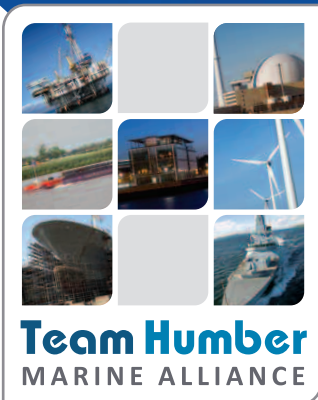
defence and security sectors and are ready to meet the demands of its specialist activities.

Goole is the UK's premier inland port and Immingham, a deep water location, benefits from extensive bulk storage and warehousing facilities.

Grimsby is at the forefront of the growth in the renewable energy sector, and operators use the port as a base for operations and management activity for offshore wind farms. Grimsby fish Docks have provided operational facilities for key players in the offshore wind sector.

Hull has regular, short-sea services to Europe, and deep-sea connections. It has a wide range of support industries, such as marine engineering and ship repair, for which dry-docking and wet berths are available.

And as the UK's leading softwood timber-handling port, Hull regularly handles in excess of 1.5 million cubic metres of timber, making it ideal for the development of the region's biomass industry.



Strength In Numbers

World Trade Centre
48 Queen Street
Hull HU1 1UU
T: +44 (0) 1482 485271
F: +44 (0) 1482 485201
E: admin@thma.co.uk
W: thma.co.uk

Team Humber Marine Alliance has a partnership agreement with the Institute of Marine Engineering, Science and Technology and is a member of the Shipbuilders and Shiprepairers Association.

Team Humber Marine Alliance's main office is located within World Trade Centre Hull & Humber, providing access to the resources of more than 300 World Trade Centres globally and more than 800,000 member businesses.